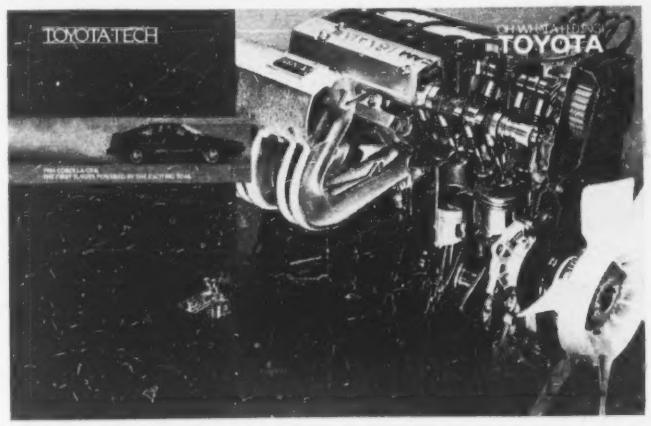
49-state ratings listed

EPA mileage ratings for '85 models

	Est. MPG City	Hwy.	Engine CID	†Trans.
TWO SEATERS				
Alfa Romeo Spider Veloce 2000	21	27	120	M5
Bertone X1/9	23	28	91	M5
Chevrolet Corvette	16	23	350	L4
Chevrolet Corvette	16	22	350	M4
Ford EXP	25	30	98	A3
Ford EXP	25	35	98	M5
Ford EXP Turbo	23	34	98	M5
Honda Civic Coupe	28	31	91	L3
Honda Civic Coupe	31	38	91	M5
Honda Civic Coupe HF	49	54	91	M5
Mazda RX-7	17	22	70	L4
Mazda RX-7	17	23	70	M5
Mazda RX-7	16	23	80	M5
Mercedes-Benz 380-SL	16	18	234	A4
Nissan 300-ZX Turbo	16	19	191	A4
Nissan 300-ZX	17	21	181	L4
Nissan 300-ZX Turbo	17	23	181	M5
Nissan 300-ZX	19	25	181	M5
Pininfarina Spider	20	23	122	A3
Pininfarina Spider	23	28	122	M5
Pontiac Fiero	25	31	151	L3
Subaru XT-DL	26	32	109	M5
MINICOMPACTS				
Alfa Romeo GTV6 2.5	19	26	152	M5
Chevrolet Sprint	47	53	61	M5
*Pontiac Firefly	47	53	61	M5
*Suzuki SA310	47	53	61	M5
Volkswagen Cabriolet	23	25	109	A3
Volkswagen Cabriolet	24	29	109	M5
SUBCOMPACTS				
Audi Coupe GT	18	23	136	A3
Audi Coupe GT	19	25	136	M5
Audi Quattro Turbo	16	22	131	M5
Audi 4000S	24	27	109	A3
Audi 4000S	24	30	109	M5
Audi 4000S Quattro	18	22	136	M5
BMW 3-Series	22	27	108	L4
BMW 3-Series	23	29	108	M5
BMW 3-Series	21	27	164	L4
BMW 3-Series	21	28	164	M5
Chevrolet Camaro	22	32	151	L4
Chevrolet Camaro	21	28	151	M4
Chevrolet Camaro	22	33	151	M5
Chevrolet Camaro	18	26	173	L4
Chevrolet Camaro	18	27	173	M5
Chevrolet Camaro	16	22	305	L4
Chevrolet Camaro	15	24	305	M5
Chevrolet Camaro	16	22	305	L4
Chevrolet Cavalier Conv.	20	26	173	L3
Chevrolet Cavalier Conv.	18	23	173	M4
Chevrolet Chevette	27	33	98	L3
Chevrolet Chevette	28	34	98	M4
Chevrolet Chevette	28	36	98	M5
Chevrolet Chevette Diesel	39	45	111	M5
Chrysler Laser Turbo	20	23	135	A3
Chrysler Laser	23	26	135	A3
Chrysler Laser Turbo	19	29	135	M5
Chrysler Laser Turbo	23	33	135	M5
Chrysler LeBaron Conv.	23	26	135	A3
Chrysler LeBaron Conv. Turbo	20	23	135	A3
Chrysler LeBaron Conv.	20	23	156	A3
Dodge Charger	28	33	97	M4
Dodge Charger	31	40	97	M4
Dodge Charger	24	29	135	A3
Dodge Charger	21	30	135	M5
Dodge Charger	26	37	135	M5
Dodge Charger Turbo	19	29	135	M5
Dodge Colt	30	32	90	L3
Dodge Colt	37	41	90	M4
Dodge Colt	31	38	90	M5
Dodge Colt Turbo	24	26	98	L3
Dodge Colt Turbo	24	30	98	M5
Dodge Conquest Turbo	19	24	156	L4
Dodge Conquest Turbo	19	24	156	M5
Dodge Daytona Turbo	20	23	135	A3
Dodge Daytona	23	26	135	A3
Dodge Daytona Turbo	19	29	135	M5
Dodge Daytona	23	34	135	M5
Dodge 600 Conv. Turbo	20	23	135	A3
Dodge 600 Conv.	23	26	135	A3
Dodge 600 Conv.	20	23	156	A3
*Ford Laser	28	31	91	A3
*Ford Laser	30	31	91	M4
*Ford Laser	31	38	91	M5
Ford Mustang	21	25	140	A3
Ford Mustang	23	29	140	M4
Ford Mustang	19	22	231	L3
Ford Mustang	16	24	302	L4
Honda Accord	24	30	112	L4
Honda Accord	27	33	112	M5
Honda Civic	38	42	82	M4
Honda Civic	26	28	91	L3
Honda Civic	30	34	91	M5
Honda Prelude	23	30	112	L4
Honda Prelude	25	31	112	M5
Isuzu I-Mark	24	29	111	M5
Isuzu I-Mark	24	29	111	M5
Isuzu Impulse	22	25	119	A4
Isuzu Impulse	22	28	119	M5
Jaguar XJ-S	13	17	326	A3
Jaguar XJ	15	19	258	A3
Mercury Capri	21	25	140	A3
Mercury Capri	23	29	140	M4
Mercury Capri	19	22	231	L3
Mercury Capri	16	24	302	L4
Mazda GLC	28	31	91	A3
Mazda GLC	30	31	91	M4
Mazda GLC	31	38	91	M5
Mercedes-Benz 190 Diesel	30	33	134	A4
Mercedes-Benz 190 Diesel	31	39	134	M5
Mercedes-Benz 190	19	22	140	A4
Mercedes-Benz 190	19	27	140	M5
Mitsubishi Cordia Turbo	23	30	110	M5
Mitsubishi Cordia	24	26	122	L3
Mitsubishi Cordia	25	32	122	M5
Mitsubishi Mirage	30	32	90	L3
Mitsubishi Mirage	37	41	90	M4
Mitsubishi Mirage	31	38	90	M5
Mitsubishi Mirage Turbo	24	26	98	L3
Mitsubishi Mirage Turbo	24	30	98	M5
Mitsubishi Starion Turbo	19	24	156	L4
Mitsubishi Starion Turbo	19	24	156	M5
Mitsubishi Tredia Turbo	23	30	110	M5
Mitsubishi Tredia	24	26	122	L3
Mitsubishi Tredia	25	32	122	M5
Nissan Pulsar/Pulsar-NX	26	30	98	L3
Nissan Pulsar/Pulsar-NX	31	37	98	M5
Nissan Sentra	26	30	98	L3
Nissan Sentra	31	37	98	M5
Nissan Sentra Diesel	45	50	103	M4
Nissan 300-ZX 2+2	17	21	181	L4
Nissan 300-ZX 2+2	19	25	181	M5
Plymouth Colt	30	32	90	L3
Plymouth Colt	37	41	90	M4
Plymouth Colt	31	38	90	M5
Plymouth Colt Turbo	24	26	98	L3
Plymouth Colt Turbo	24	30	98	M5
Plymouth Conquest Turbo	19	24	156	L4
Plymouth Conquest Turbo	19	24	156	M5
Plymouth Turismo	28	33	97	M4
Plymouth Turismo	31	40	97	M4
Plymouth Turismo	24	29	135	A3
Plymouth Turismo	21	30	135	M5
Plymouth Turismo	26	37	135	M5
Pontiac Firebird	22	32	151	L4
Pontiac Firebird	22	28	151	M4
Pontiac Firebird	24	34	151	M5
Pontiac Firebird	18	26	173	L4
Pontiac Firebird	18	27	173	M5
Pontiac Firebird	16	22	305	L4
Pontiac Firebird	15	24	305	M5
Pontiac Firebird	16	22	305	L4
Pontiac Sunbird Conv.	23	29	110	L3
Pontiac Sunbird Conv.	26	35	110	M5
Pontiac 1000	27	33	98	L3
Pontiac 1000	28	34	98	M4
Pontiac 1000	28	36	98	M5
Pontiac 1000 Diesel	39	46	111	M5
Renault Fuego Turbo	23	31	95	M5
Renault Fuego	20	24	132	A3
Renault Fuego	23	31	132	M5
Rolls-Royce Corniche/ Continental	8	11	412	A3
Subaru Hatchback	31	36	97	M4
Subaru Hatchback	23	25	109	L3
Subaru Hatchback	26	31	109	M5
Subaru XT	23	26	109	L3
Subaru XT Turbo	23	25	109	L3
Subaru XT Turbo	25	30	109	M5
Subaru XT	25	32	109	M5
Toyota Celica	23	27	144	A4
Toyota Celica	24	30	144	M5
Toyota Celica Supra	19	24	168	L4
Toyota Celica Supra	20	24	168	M5
Toyota Corolla Sport	27	34	97	L4
Toyota Corolla Sport	29	34	97	M5
Toyota Corolla Sport	26	29	97	M5
Toyota Tercel	30	32	89	A3
Toyota Tercel	35	39	89	M4
Toyota Tercel	31	38	89	M5
Volkswagen Scirocco	23	25	109	A3
Volkswagen Scirocco	24	29	109	M5
COMPACTS				
BMW 5-Series	20	26	164	L4
BMW 5-Series	20	25	164	M5
Buick Riviera Conv. Turbo	16	24	231	L4
Buick Riviera Conv.	17	22	307	L4
Buick Skyhawk	24	31	110	L3
Buick Skyhawk	26	35	110	M5
Buick Skylark	23	32	151	L3
Buick Skylark	24	34	151	M4
Buick Skylark	20	27	173	L3
Buick Skylark	19	26	173	M4
Buick Skylark	20	26	173	L3
Buick Skylark	18	23	173	M4
Buick Somerset Regal	24	32	151	L3
Buick Somerset Regal	20	26	181	L3
Cadillac Cimarron	20	26	173	L3
Cadillac Cimarron	18	23	173	M4
Cadillac Eldorado Conv.	16	22	249	L4
Chevrolet Cavalier	18	23	173	M4
Dodge Omni	28	33	97	M4
Dodge Omni	31	40	97	M4
Dodge Omni	24	28	135	A3
Dodge Omni	21	30	135	M5
Dodge Omni	26	37	135	M5
Dodge Omni Turbo	19	29	135	M5
Ford Escort	25	30	98	A3
Ford Escort	34	44	98	M4
Ford Escort	25	35	98	M5
Ford Escort	24	29	98	A3
Ford Escort Turbo	23	34	98	M5
Ford Escort	25	33	98	M5
Ford Escort Diesel	43	52	122	M5
Ford Tempo	25	29	140	A3
Ford Tempo	25	34	140	M5
Ford Thunderbird Turbo	18	21	140	A3
Ford Thunderbird	19	22	231	L3
Ford Thunderbird	16	24	302	L4
Mercury Cougar Turbo	18	21	140	A3
Mercury Cougar	19	22	231	L3
Mercury Cougar	16	24	302	L4
Mercury Lynx	25	30	98	A3
Mercury Lynx	34	44	98	M4
Mercury Lynx	25	35	98	M5
Mercury Lynx Diesel	43	52	122	M5
Mercury Topaz	24	28	140	A3
Mercury Topaz	25	34	140	M5
Mazda 626	24	28	122	A3
Mazda 626	26	32	122	M5
Mazda 626 Diesel	36	42	122	M5
Mercedes-Benz 300-D/ 300-CD Turbo Diesel	22	25	183	A4
Mercedes-Benz 300-SD Turbo Diesel	22	25	183	A4
Mercedes-Benz 380-SE	16	18	234	A4
Mercedes-Benz 500-SEC	14	16	303	A4
Merkur XR4Ti Turbo	19	24	140	M5
Mitsubishi Galant	21	26	143	L4
Nissan Maxima	17	22	181	L4
Nissan Maxima	19	25	181	M5
Nissan Stanza	23	27	120	L3
Nissan Stanza	23	26	120	L3
Oldsmobile Calais	24	32	151	L3
Oldsmobile Calais	20	26	181	L3
Oldsmobile Firenza	18	23	173	M4
Peugeot 505	20	20	120	A3
Peugeot 505	19	24	120	M5
Peubeot 505 Turbo	18	24	131	M5
Peugeot 505 Turbo Diesel	25	25	152	A3
Peugeot 505 Turbo Diesel	28	33	152	M5
Plymouth Horizon	28	33	97	M4
Plymouth Horizon	31	40	97	M4
Plymouth Horizon	24	28	135	A3
Plymouth Horizon	26	37	135	M5
Pontiac Grand Am	24	32	151	L3
Pontiac Grand Am	20	26	181	L3
Pontiac Sunbird	28	40	110	M5
Renault Alliance/Encore	25	28	85	A3
Renault Alliance/Encore	31	35	85	M4
Renault Alliance/Encore	34	40	85	M4
Renault Alliance/Encore	31	38	85	M5
Renault Alliance/Encore	22	26	105	A3
Renault Alliance/Encore	29	36	105	M5
Rolls-Royce Camargue	8	11	412	A3
Saab 900 Turbo	18	21	121	A3
Saab 900	18	23	121	A3
Saab 900 Turbo	19	25	121	M5
Saab 900	21	28	121	M5
Subaru Sedan	25	28	109	L3
Subaru Sedan	24	37	109	M4
Subaru Sedan	28	33	109	M5
Subaru Sedan	23	26	109	L3
Subaru Sedan	26	32	109	M5
Toyota Camry Turbo Diesel	30	33	112	L4
Toyota Camry	27	32	122	L4
Toyota Camry	29	34	122	M5
Toyota Corolla	28	32	97	L3
Toyota Corolla	28	34	97	L4
Toyota Corolla	30	37	97	M5
Toyota Corolla Diesel	34	36	112	L3
Toyota Corolla Diesel	38	47	112	M5
Toyota Cressida	19	24	168	L4
Toyota Cressida	20	24	168	M5
Volkswagen Golf/GTI Diesel	37	46	97	M5
Volkswagen Golf/GTI	24	27	109	A3
Volkswagen Golf/GTI	27	34	109	M5
Volkswagen Golf/GTI	26	32	109	M5
Volkswagen Jetta Diesel	37	46	97	M5
Volkswagen Jetta Turbo Diesel	37	42	97	M5
Volkswagen Jetta	23	27	109	A3
Volkswagen Jetta	24	27	109	A3
Volkswagen Jetta	26	32	109	M5
Volkswagen Jetta	27	34	109	M5
Volkswagen Quantum Turbo Diesel	33	38	97	M5
Volkswagen Quantum	18	22	136	A3
Volkswagen Quantum	19	24	136	M5
Volvo DL/GL/Turbo	17	21	130	A4
Volvo DL/GL/Turbo	17	22	130	M4
Volvo DL/GL	23	28	141	M4
MID-SIZE CARS				
Audi 5000S	17	22	131	A3
Audi 5000S	17	22	136	A3
Audi 5000S	19	25	136	M5
Buick Century	23	32	151	L3
Buick Century	18	25	181	L3
Buick Century	18	25	181	L4
Buick Century	18	25	231	L4
Buick Century Diesel	26	35	263	L3
Buick Regal	19	24	231	L3
Buick Regal Turbo	17	24	231	L4
Buick Regal	18	23	262	L3
Buick Regal	18	27	262	L4
Buick Regal Diesel	23	31	263	L3
Buick Riviera Turbo	16	24	231	L4
Buick Riviera	17	22	307	L4
Buick Riviera Diesel	20	28	350	L4
Cadillac Eldorado	16	22	249	L4
Cadillac Eldorado Diesel	19	28	350	L4
Cadillac Seville	16	22	249	L4
Cadillac Seville Diesel	19	28	350	L4
Chevrolet Celebrity	23	32	151	L3
Chevrolet Celebrity	24	31	151	M4
Chevrolet Celebrity	20	27	173	L3
Chevrolet Celebrity	19	27	173	L4
Chevrolet Celebrity	20	26	173	L3
Chevrolet Celebrity	19	28	173	L4
Chevrolet Celebrity Diesel	26	35	263	L3
Chevrolet Citation II	23	32	151	L3
Chevrolet Citation II	24	34	151	M4
Chevrolet Citation II	20	27	173	L3
Chevrolet Citation II	19	26	173	M4
Chevrolet Citation II	20	26	173	L3
Chevrolet Citation II	18	23	173	M4
Chevrolet Monte Carlo	18	23	262	L3
Chevrolet Monte Carlo	18	27	262	L4
Chevrolet Monte Carlo	16	22	305	L3
Chevrolet Monte Carlo	17	24	305	L4
Chrysler Executive Sedan/Limousine	20	23	156	A3
Chrysler LeBaron Turbo	20	23	135	A3
Chrysler LeBaron	23	26	135	A3
Chrysler LeBaron	20	23	156	A3
Chrysler LeBaron GTS	23	26	135	A3
Chrysler LeBaron GTS Turbo	20	23	135	A3
Chrysler LeBaron GTS Turbo	19	29	135	M5
Chrysler LeBaron GTS	23	33	135	M5
Chrysler New Yorker Turbo	20	23	135	A3
Chrysler New Yorker	20	23	156	A3
Chrysler Newport/ Fifth Avenue	16	22	318	L3
Dodge Aries	24	29	135	A3
Dodge Aries	26	33	135	M4
Dodge Aries	25	33	135	M5
Dodge Aries	23	26	135	A3
Dodge Aries	20	24	156	A3
Dodge Diplomat	16	22	318	L3
Dodge Lancer	23	26	135	A3
Dodge Lancer Turbo	20	23	135	A3
Dodge Lancer Turbo	19	29	135	M5
Dodge Lancer	23	34	135	M5
Dodge 600	23	26	135	A3
Dodge 600 Turbo	20	23	135	A3
Dodge 600	20	23	156	A3
Ford LTD	21	25	140	A3
Ford LTD	19	22	231	L3
Ford LTD	16	24	302	L4
Lincoln Continental Turbo Diesel	23	29	149	L4
Lincoln Continental	16	23	302	L4
Lincoln Mark VII Turbo Diesel	23	29	149	L4
Lincoln Mark VII	16	23	302	L4
Mercury Marquis	21	25	140	A3
Mercury Marquis	19	22	231	L3
Mercury Marquis	16	24	302	L4
Mercedes-Benz 500-SEL	14	16	303	A4
Oldsmobile Cutlass Ciera	23	32	151	L3
Oldsmobile Cutlass Ciera	18	25	181	L3
Oldsmobile Cutlass Ciera	18	25	231	L4
Oldsmobile Cutlass Ciera Diesel	26	35	263	L3
Oldsmobile Cutlass Supreme	19	24	231	L3
Oldsmobile Cutlass Supreme Diesel	23	31	263	L3
Oldsmobile Cutlass Supreme	17	22	307	L3
Oldsmobile Cutlass Supreme	17	24	307	L4
Oldsmobile Cutlass Supreme Diesel	21	29	350	L3
Oldsmobile Toronado	17	22	307	L4
Oldsmobile Toronado Diesel	20	28	350	L4
Plymouth Caravelle Turbo	20	23	135	A3
Plymouth Caravelle	23	26	135	A3
Plymouth Caravelle	20	23	156	A3
Plymouth Gran Fury	16	22	318	L3
Plymouth Reliant	24	29	135	A3
Plymouth Reliant	26	33	135	M4
Plymouth Reliant	25	33	135	M5
Plymouth Reliant	23	26	135	A3
Plymouth Reliant	20	24	156	A3
Pontiac Bonneville	19	24	231	L3
Pontiac Bonneville	16	22	305	L3
Pontiac Bonneville	16	22	305	L4
Pontiac Grand Prix	19	24	231	L3
Pontiac Grand Prix	16	22	305	L3
Pontiac Grand Prix	17	24	305	L4
Pontiac 6000	23	32	151	L3
Pontiac 6000	20	27	173	L3
Pontiac 6000	19	27	173	L4
Pontiac 6000	19	26	173	L3
Pontiac 6000	19	28	173	L4
Pontiac 6000 Diesel	26	35	263	L3
Rolls-Royce Silver Spirit/ Spur/Mulsan	9	10	412	A3
Volvo 740/760 Turbo	19	22	141	A4
Volvo 740/760	22	25	141	L4
Volvo 740/760	23	28	141	M4
Volvo 740/760 Turbo	19	25	141	M4
Volvo 740/760	13	23	174	A4
STANDARDS				
Buick Electra	18	25	181	L4
Buick Electra	19	26	231	L4
Buick Electra Diesel	22	32	263	L4
Buick LeSabre	17	21	231	L3
Buick LeSabre	17	24	307	L4
Buick LeSabre Diesel	20	28	350	L4
Cadillac Fleetwood Brougham (RWD)	16	22	249	L4
Cadillac Fleetwood Brougham (RWD) Diesel	20	28	350	L4
Cadillac Fleetwood/ DeVille (FWD)	17	24	249	L4
Cadillac Fleetwood/ DeVille (FWD) Diesel	22	32	263	L4
Cadillac Limousine	16	22	249	L4
Chevrolet Impala/Caprice	18	24	262	L3
Chevrolet Impala/Caprice	18	27	262	L4
Chevrolet Impala/Caprice	17	24	305	L4
Chevrolet Impala/Caprice Diesel	21	29	350	L3
Chevrolet Impala/Caprice Diesel	21	30	350	L4
Ford LTD Crown Victoria	16	23	302	L4
Mercury Grand Marquis	16	23	302	L4
Mercury Town Car	16	23	302	L4
Oldsmobile Delta 88 Royale	17	21	231	L3
Oldsmobile Delta 88 Royale	17	24	307	L4
Oldsmobile Delta 88 Royale Diesel	21	29	350	L3
Oldsmobile Delta 88 Royale Diesel	21	30	350	L4
Oldsmobile Ninety-Eight Regency	18	25	181	L4
Oldsmobile Ninety-Eight Regency	19	26	231	L4
Oldsmobile Ninety-Eight Regency Diesel	22	32	263	L4
Pontiac Parisienne	18	24	262	L3
Pontiac Parisienne	18	27	262	L4
Pontiac Parisienne	17	24	305	L4
Pontiac Parisienne Diesel	21	29	350	L3
Pontiac Parisienne Diesel	21	30	350	L4
SMALL STATION WAGONS				
Buick Skyhawk	24	31	110	L3
Buick Skyhawk	26	35	110	M5
Chevrolet Cavalier	18	23	173	M4
Dodge Colt Vista	23	25	122	L3
Dodge Colt Vista	24	30	122	M5
Ford Escort	25	30	98	A3
Ford Escort	25	35	98	M5
Ford Escort	24	29	98	A3
Ford Escort	25	33	98	M5
Honda Civic	26	28	91	L3
Honda Civic	30	34	91	M5
Mercury Lynx	25	30	98	A3
Mercury Lynx	25	35	98	M5
Mazda GLC	22	23	91	A3
Mazda GLC	25	29	91	M4
Mazda GLC	25	30	91	M5
*Mitsubishi Space	23	25	122	L3
Nissan Maxima	17	22	181	L4
Nissan Sentra	26	30	98	L3
Nissan Sentra	31	37	98	M5
Oldsmobile Firenza Cruiser	24	31	110	L3
Oldsmobile Firenza Cruiser	26	35	110	M5
Oldsmobile Firenza Cruiser	18	23	173	M4
Plymouth Colt Vista	23	25	122	L3
Plymouth Colt Vista	24	30	122	M5
Pontiac Sunbird	24	31	110	L3
Pontiac Sunbird	26	35	110	M5
Renault 18i	20	24	132	A3
Renault 18i	23	31	132	M5
Subaru	24	28	109	L3
Subaru	28	32	109	M5
Subaru	23	26	109	L3
Subaru	25	31	109	M5
Toyota Tercel 2WD	29	31	99	A3
Toyota Tercel 2WD	31	37	89	M5
Toyota Tercel 4WD	24	25	89	A3
Toyota Tercel 4WD	27	32	89	M5
Volkswagen Quantum Turbo Diesel	33	38	97	M5
Volkswagen Quantum	22	25	109	A3
Volkswagen Quantum	25	31	109	M5
MID-SIZE STATION WAGONS				
Audi 5000S	17	22	136	A3
Audi 5000S	19	25	136	M5
Buick Century	17	23	181	L3
Buick Century	18	25	181	L4
Buick Century	18	26	231	L4
Buick Century Diesel	26	35	263	L3
Chevrolet Celebrity	23	32	151	L3
Chevrolet Celebrity	24	31	151	M4
Chevrolet Celebrity	18	24	173	L3
Chevrolet Celebrity	18	25	173	L4
Chevrolet Celebrity	19	25	173	L3
Chevrolet Celebrity	19	27	173	L4
Chevrolet Celebrity Diesel	26	35	263	L3
Chrysler Town and Country Turbo	20	23	135	A3
Chrysler Town and Country	20	23	156	A3
Dodge Aries	21	26	135	A3
Dodge Aries	26	33	135	M4
Dodge Aries	25	33	135	M5
Dodge Aries	23	26	135	A3
Dodge Aries	20	23	156	A3
Ford LTD	19	22	231	L3
Mercury Marquis	19	22	231	L3
Mercedes-Benz 300-TD Turbo Diesel	22	25	183	A4
Oldsmobile Cutlass Cruiser	17	23	181	L3
Oldsmobile Cutlass Cruiser	18	26	231	L4
Oldsmobile Cutlass Cruiser	26	35	263	L3
Peugeot 505	20	20	120	A3
Peugeot 505	19	24	120	M5
Peugeot 505 Turbo Diesel	25	25	141	A3
Plymouth Reliant	21	26	135	A3
Plymouth Reliant	26	33	135	M4
Plymouth Reliant	25	33	135	M5
Plymouth Reliant	23	26	135	A3
Plymouth Reliant	20	23	156	A3
Pontiac 6000	18	24	173	L4
Pontiac 6000	18	25	173	L3
Pontiac 6000	19	25	173	L3
Pontiac 6000	19	27	173	L4
Pontiac 6000 Diesel	26	35	263	L3



Corolla engine ads

Toyota is promoting its '85 Corolla GT-S with early TV and print ads like this three-pager. It focuses on the new twin-cam, electronic-fuel-injected, 16-valve, 4-cylinder engine, which gives it a 60 percent horsepower boost.

Sorenson signs

John Sorenson signs a Chevrolet sales and service agreement to become the dealer at Nylander & Sorenson, Dos Palos, Calif. Witnessing is R. F. Sobrero, Chevrolet zone manager.

Portlock signs Chevy

Ann Portlock signs a Chevrolet sales and service agreement to become dealer at Chevrolet Center, Winter Haven, Fla. Witnessing are R. J. Bresnahan, left, Chevrolet's Jacksonville zone manager, and C. W. DeWitt, assistant zone manager.

Continued on Page 48, Col. 3

Chrysler recognizes dealer's achievement

Chrysler Corp. Chairman Lee Iacocca, left, honors Herbert A. Abramson, president of Silver Lake Dodge, Wellesley, Mass., recipient of the annual Boston University Alumni Award for Distinguished Service to Alma Mater.

Bidwell is keynote speaker at Northwood auto show

MIDLAND, Mich. — Chrysler Corp. Executive Vice President Bennett E. Bidwell will be keynote speaker and member of a blue-ribbon automotive panel discussion that kicks off the 21st annual Northwood Institute Automotive Industry Show.

The panel discussion will follow the opening ceremony at 1:30 p.m. Friday, Oct. 5.

Speakers include Robert McElwaine, president of the American International Automobile Dealers Assn.; Robert D. Lund, General Motors sales and marketing vice president; Ken Harrigan, president of Ford Motor Co. of Canada, and Peter Guptill, U.S. sales manager of American Motors.

• Also on the roster are Larry Oliphant, Volvo-White Corp. sales vice president; Kenneth L. Rogers, president of Republic Parts and second vice chairman of the Automotive Service Industry Assn.; John J. Ferron, NADA executive director — industry analysis and dealer operations group, and William J. Symes, president of Symes Cadillac, Pasadena, Calif., and NADA first vice president.

The panel discussion will be in the college's Griswold Lecture Hall.

More than 400 cars and trucks will be displayed throughout the campus. An automotive parts show, in the Bennett Sports Center, will feature aftermarket equipment and computers.

The show is administered, promoted and conducted by students majoring in automotive and truck marketing, management and advertising.

Hours are Friday (Oct. 5), 1:30 to 5:30 p.m.; Saturday (Oct. 6), 11 a.m. to 5 p.m., and Sunday (Oct. 7), 11 a.m. to 5 p.m. Admission is free.

Ford sets up new sales unit for N. Pacific

MELBOURNE, Australia. — Ford Motor Co. has formed a North Pacific subsidiary with the aim of doubling car and commercial vehicle sales in the region, according to the company's Asia-Pacific Operations here.

The subsidiary, with headquarters in Tokyo, plans to enter the markets in Korea, China, Japan, Taiwan and neighboring countries.

Australia currently contributes the biggest share to the Asia-Pacific market, with sales of 225,000 cars and commercial vehicles totaling $2 billion last year.

The rest of the region offers considerable scope for Ford, said Alex Trotman, chief executive of Ford Asia-Pacific. "There will be rapid growth, for example, in Korea, which has a market now of about 200,000 vehicles a year and is likely to increase by at least 10 percent a year," he said.

He also indicated Ford would be interested in forming a joint venture in Korea, in which complete vehicles or major automotive components could be built and exported.

Corey's breaks ground

BINGHAMTON, N. Y. — Corey's Northgate Ford, Inc., here, has broken ground for a new 24,000-square-foot facility next to its existing Corey Mazda dealership.

25 years in Texas

James A. Tipton, right, Tipton Ford, Nacogdoches, Tex., receives a silver anniversary award from Ford Motor Co. Houston District Sales Manager Thomas B. Ryan Jr.

49-state ratings listed

EPA mileage ratings for '85 models

Continued from Page 47

	Est MPG City	Hwy.	Engine CID	†Trans.
Toyota Cressida	19	24	168	L4
Volvo DL/GL/Turbo	17	21	130	A4
Volvo DL/GL/Turbo	17	22	130	M4
Volvo DL/GL	23	28	141	M4
LARGE STATION WAGONS				
Buick LeSabre/Electra	16	23	307	L4
Buick LeSabre/Electra Diesel	20	28	350	L4
Chevrolet Caprice	15	22	305	L4
Chevrolet Caprice Diesel	20	28	350	L4
Ford LTD Crown Victoria	16	23	302	L4
Mercury Grand Marquis	16	23	302	L4
Oldsmobile Custom Cruiser	16	23	307	L4
Oldsmobile Custom Cruiser Diesel	20	28	350	L4
Pontiac Parisienne	15	22	305	L4
Pontiac Parisienne Diesel	20	28	350	L4
SMALL PICKUPS/2WD				
Chevrolet S-10	24	30	119	M4
Chevrolet S-10 Diesel	30	34	137	M4
Chevrolet S-10 Diesel	30	36	137	M5
Chevrolet S-10	21	27	151	L4
Chevrolet S-10	22	26	151	M4
Chevrolet S-10	23	29	151	M5
Chevrolet S-10	17	24	173	L4
Chevrolet S-10	18	25	173	M4
Chevrolet S-10	17	25	173	M5
Dodge Ram 50	23	24	122	A3
Dodge Ram 50	23	26	122	M4
Dodge Ram 50 Diesel	30	34	143	M5
Dodge Ram 50	21	21	156	A3
Dodge Ram 50	20	26	156	M5
Ford Ranger	21	24	140	L4
Ford Ranger	26	30	140	M5
Ford Ranger Turbo Diesel	29	33	140	M5
GMC S-15	24	30	119	M4
GMC S-15 Diesel	30	34	137	M4
GMC S-15 Diesel	30	36	137	M5
GMC S-15	21	27	151	L4
GMC S-15	22	26	151	M4
GMC S-15	23	29	151	M5
GMC S-15	17	24	173	L4
GMC S-15	18	25	173	M4
GMC S-15	17	25	173	M5
Isuzu P'UP	20	22	119	A3
Isuzu P'UP	25	31	119	M4
Isuzu P'UP	23	29	119	M5
Isuzu P'UP Diesel	27	27	137	A3
Isuzu P'UP Diesel	35	38	137	M4
Isuzu P'UP Diesel	32	36	137	M5
Mitsubishi	23	26	122	M4
Mitsubishi Turbo Diesel	30	34	143	M5
Mitsubishi	21	21	156	A3
Mitsubishi	20	26	156	M5
Nissan	26	31	119	M5
Nissan	20	22	146	L3
Nissan	22	26	146	M5
Nissan Diesel	30	33	152	M5
Toyota	22	24	144	A4
Toyota	27	31	144	M4
Toyota	23	27	144	M5
Toyota	23	25	144	A4
Toyota	23	27	144	M5
Toyota Diesel	33	35	149	M4
Toyota Diesel	31	34	149	M5
SMALL PICKUPS/4WD				
Dodge Power Ram 50 Turbo Diesel	28	30	143	M5
Dodge Power Ram 50	19	19	156	A3
Dodge Power Ram 50	20	23	156	M5
Ford Ranger	24	29	140	M5
Ford Ranger	19	23	171	M5
Isuzu P'UP	21	23	119	M4
Isuzu P'UP Diesel	27	27	137	M4
Jeep Scrambler	16	18	258	A3
Jeep Scrambler	17	19	258	M4
Jeep Scrambler	17	21	258	M5
Mitsubishi Turbo Diesel	28	30	143	M5
Mitsubishi	20	23	156	M5
STANDARD PICKUPS/2WD				
Chevrolet C-10	18	19	262	A3
Chevrolet C-10	17	21	262	L4
Chevrolet C-10	18	20	262	M3/M4C
Chevrolet C-10	17	21	262	M4
Chevrolet C-10	14	16	305	L3
Chevrolet C-10	15	20	305	L4
Chevrolet C-10	14	18	305	M3/M4C
Chevrolet C-10	14	18	305	M4
Chevrolet C-10 Diesel	19	23	379	M4
Chevrolet C-10 Diesel	20	23	379	M4
Chevrolet C-10 Diesel	20	22	379	M4C
Chevrolet C-20	16	19	262	L4
Chevrolet C-20	15	18	262	M4C
Chevrolet C-20	15	18	305	L4
Chevrolet C-20	12	15	305	M4C
Chevrolet C-20 Diesel	19	23	379	L4
Chevrolet C-20 Diesel	18	20	379	M4C
Chevrolet El Camino	17	21	262	L3
Chevrolet El Camino	17	23	262	L4
Chevrolet El Camino	15	19	305	L3
Chevrolet El Camino	15	21	305	L4
Dodge D-100/D-150	16	18	225	L3
Dodge D-100/D-150	17	20	225	M4
Dodge D-100/D-150	18	22	225	M4
Dodge D-100/D-150	15	19	225	M4C
Dodge D-100/D-150	12	14	318	A3
Dodge D-100/D-150	13	15	318	A3
Dodge D-100/D-150	14	16	318	L3
Dodge D-100/D-150	14	19	318	M4
Dodge D-100/D-150	12	15	318	M4C
Dodge D-100/D-150	11	14	318	M4C
Dodge D-100/D-150	11	12	360	A3
Dodge D-250	16	18	225	L3
Dodge D-250	14	15	225	M4C
Dodge D-250	12	13	318	A3
Dodge D-250	12	14	318	A3
Dodge D-250	11	14	318	M4C
Dodge D-250	11	14	318	M4C
Dodge D-250	11	13	360	A3
Ford F-150	15	16	300	A3
Ford F-150	16	21	300	L4
Ford F-150	17	19	300	M3/M4C
Ford F-150	19	24	300	M4
Ford F-150	13	14	302	A3
Ford F-150	13	16	302	L4
Ford F-150	12	14	351	A3
Ford F-250	15	16	300	A3
Ford F-250	17	19	300	M3/M4C
Ford F-250	12	16	302	L4
Ford F-250	12	13	351	M3/M4C
Ford F-250	11	13	351	A3
GMC Caballero	17	21	262	L3
GMC Caballero	17	23	262	L4
GMC Caballero	15	19	305	L3
GMC Caballero	15	21	305	L4
Chevrolet C-15	18	19	262	A3
Chevrolet C-15	17	21	262	L4
Chevrolet C-15	18	20	262	M3/M4C
Chevrolet C-15	17	21	262	M4
Chevrolet C-15	14	16	305	L3
Chevrolet C-15	15	20	305	L4
Chevrolet C-15	14	18	305	M3/M4C
Chevrolet C-15	14	18	305	M4
Chevrolet C-15 Diesel	19	23	379	L4
Chevrolet C-15 Diesel	20	23	379	M4
Chevrolet C-15 Diesel	20	22	379	M4C
Chevrolet C-25	16	19	262	L4
Chevrolet C-25	15	18	262	M4C
Chevrolet C-25	15	18	305	L4
Chevrolet C-25	12	15	305	M4C
Chevrolet C-25 Diesel	19	23	379	L4
Chevrolet C-25 Diesel	18	20	379	M4C
Toyota 1-Ton	22	27	144	M5
STANDARD PICKUPS/4WD				
Chevrolet K-10	16	19	262	L4
Chevrolet K-10	15	18	262	M4
Chevrolet K-10	15	17	262	M4C
Chevrolet K-10	14	16	305	L4
Chevrolet K-10	12	16	305	M4
Chevrolet K-10	14	17	305	M4C
Chevrolet K-10 Diesel	17	21	379	L4
Chevrolet K-10 Diesel	18	21	379	M4
Chevrolet K-10 Diesel	19	20	379	M4C
Chevrolet K-20	12	16	350	L4
Chevrolet K-20	10	15	350	M4C
Chevrolet K-20 Diesel	17	21	379	L4
Chevrolet K-20 Diesel	16	18	379	M4C
Chevrolet T-10	20	23	151	L4
Chevrolet T-10	21	25	151	M4
Chevrolet T-10	17	24	173	L4
Chevrolet T-10	16	23	173	M4
Chevrolet T-10	16	23	173	M5
Dodge W-100/W-150	15	16	225	M4C
Dodge W-100/W-150	12	14	318	A3
Dodge W-100/W-150	12	14	318	A3
Dodge W-100/W-150	11	14	318	M4C
Dodge W-100/W-150	11	15	318	M4C
Dodge W-100/W-150	11	12	360	A3
Dodge W-250	12	14	318	A3
Dodge W-250	12	14	318	A3
Dodge W-250	11	13	318	M4C
Dodge W-250	11	12	360	A3
Ford F-150	14	14	300	A3
Ford F-150	16	19	300	M4
Ford F-150	17	18	300	M4C
Ford F-150	12	15	351	M4
Ford F-150	12	13	351	M4C
Ford F-150	11	13	351	A3
Ford F-250	14	14	300	A3
Ford F-250	17	18	300	M4C
Ford F-250	11	12	351	M4C
Ford F-250	11	12	351	A3
GMC K-15	16	19	262	L4
GMC K-15	15	18	262	M4
GMC K-15	15	17	262	M4C
GMC K-15	14	16	305	L4
GMC K-15	12	16	305	L4
GMC K-15	14	17	305	M4C
GMC K-15 Diesel	17	21	379	L4
GMC K-15 Diesel	18	21	379	M4
GMC K-15 Diesel	19	20	379	M4C
GMC K-25	12	16	350	L4
GMC K-25	10	15	350	M4C
GMC K-25 Diesel	17	21	379	L4
GMC K-25 Diesel	16	18	379	M4C
Chevrolet T-15	20	23	151	L4
Chevrolet T-15	21	25	151	M4
Chevrolet T-15	17	24	173	L4
Chevrolet T-15	16	23	173	M4
Chevrolet T-15	16	23	173	M5
Jeep J-10	16	19	258	A3
Jeep J-10	14	19	258	M4
Jeep J-10	11	13	360	A3
Jeep J-20	11	13	360	A3
Nissan	19	21	146	M5
Toyota	20	23	144	M5
Toyota	22	25	144	M5
Toyota Turbo Diesel	26	26	149	M5
PASSENGER VANS				
Chevrolet Astro	21	26	151	L4
Chevrolet Astro	22	26	151	M4
Chevrolet Astro	22	28	151	M5
Chevrolet Astro	17	21	262	L4
Chevrolet Astro	16	21	262	M4
Chevrolet Astro	17	22	262	M5
Chevrolet G-10/20 Sportvan	16	17	262	A3
Chevrolet G-10/20 Sportvan	16	19	262	L4
Chevrolet G-10/20 Sportvan	15	18	262	M3
Chevrolet G-10/20 Sportvan	13	13	305	L3
Chevrolet G-10/20 Sportvan	14	17	305	L4
Chevrolet G-10/20 Sportvan	13	17	350	L4
Chevrolet G-10/20 Sportvan Diesel	17	23	379	L4
Chevrolet G-10/20 Sportvan Diesel	18	21	379	M4
Chevrolet G-30 Sportvan	11	13	350	L4
Dodge B-150/B-250	15	18	225	L3
Dodge B-150/B-250	16	18	225	M4
Dodge B-150/B-250	12	14	318	A3
Dodge B-150/B-250	11	13	318	A3
Dodge B-150/B-250	13	16	318	L3
Dodge B-150/B-250	13	18	318	M4
Dodge B-150/B-250	10	12	360	A3
Dodge B-350	11	12	318	A3
Dodge B-350	11	12	318	A3
Dodge B-350	10	11	360	A3
Ford E-150 Club Wagon	13	14	300	A3
Ford E-150 Club Wagon	14	18	300	L4
Ford E-150 Club Wagon	16	19	300	M4
Ford E-150 Club Wagon	12	15	302	L4
Ford E-150 Club Wagon	11	13	351	A3
GMC G-15/25 Rally	16	17	262	A3
GMC G-15/25 Rally	16	19	262	L4
GMC G-15/25 Rally	15	18	262	M3
GMC G-15/25 Rally	13	13	305	L3
GMC G-15/25 Rally	14	17	305	L4
GMC G-15/25 Rally	13	17	350	L4
GMC G-15/25 Rally Diesel	17	23	379	L4
GMC G-15/25 Rally Diesel	18	21	379	M4
GMC G-35 Rally	11	13	350	L4
GMC Safari	21	26	151	L4
GMC Safari	22	26	151	L4
GMC Safari	22	28	151	M4
GMC Safari	17	21	262	L4
GMC Safari	16	21	262	M4
GMC Safari	17	22	262	M5
Toyota	21	23	122	L4
Toyota	23	25	122	M5
Volkswagen Vanagon	16	19	117	A3
Volkswagen Vanagon	18	20	117	M4
SPECIAL PURPOSE VEHICLES/2WD				
Chevrolet C-10 Suburban	14	17	305	L4
Chevrolet C-10 Suburban	13	17	350	L4
Chevrolet C-10 Suburban Diesel	17	23	379	L4
Chevrolet S-10 Blazer	21	26	151	L4
Chevrolet S-10 Blazer	22	26	151	M4
Chevrolet S-10 Blazer	22	28	151	M5
Chevrolet S-10 Blazer	17	25	173	L4
Chevrolet S-10 Blazer	18	25	173	M4
Chevrolet S-10 Blazer	17	24	173	M5
Dodge AD-150 Ramcharger	12	13	318	A3
Dodge AD-150 Ramcharger	12	14	318	A3
Dodge AD-150 Ramcharger	13	16	318	L3
Dodge AD-150 Ramcharger	11	13	360	A3
Dodge Caravan/Ram Van	18	20	135	A3
Dodge Caravan/Ram Van	19	22	135	A3
Dodge Caravan/Ram Van	24	29	135	M4
Dodge Caravan/Ram Van	21	27	135	M5
Dodge Caravan/Ram Van	20	27	135	M5
Dodge Caravan/Ram Van	18	21	156	A3
Chevrolet C-15 Suburban	14	17	305	L4
Chevrolet C-15 Suburban	13	17	350	L4
Chevrolet C-15 Suburban	17	23	379	L4
GMC S-15 Jimmy	21	26	151	L4
GMC S-15 Jimmy	22	26	151	M4
GMC S-15 Jimmy	22	28	151	M5
GMC S-15 Jimmy	17	25	173	L4
GMC S-15 Jimmy	18	25	173	M4
GMC S-15 Jimmy	17	24	173	M5
Grumman Olson Kubvan Diesel	30	30	97	A3
Grumman Olson Kubvan Diesel	35	35	97	M5
Plymouth Voyager	19	22	135	A3
Plymouth Voyager	18	20	135	A3
Plymouth Voyager	20	27	135	M5
Plymouth Voyager	21	27	135	M5
Plymouth Voyager	18	21	156	A3
SPECIAL PURPOSE VEHICLES/4WD				
American Motors Eagle	16	19	258	A3
American Motors Eagle	17	21	258	M5
Chevrolet K-10 Blazer	14	16	305	L4
Chevrolet K-10 Blazer	14	17	305	M4C
Chevrolet K-10 Blazer Diesel	17	21	379	L4
Chevrolet K-10 Suburban	12	16	350	L4
Chevrolet K-10 Suburban	11	14	350	M4C
Chevrolet K-10 Suburban Diesel	16	21	379	L4
Chevrolet T-10 Blazer	20	23	151	L4
Chevrolet T-10 Blazer	21	25	151	M4
Chevrolet T-10 Blazer	17	23	173	L4
Chevrolet T-10 Blazer	16	23	173	M4
Chevrolet T-10 Blazer	14	23	173	M5
Dodge AW-150 Ramcharger	12	14	318	A3
Dodge AW-150 Ramcharger	12	14	318	A3
Dodge AW-150 Ramcharger	11	13	318	M4C
Dodge AW-150 Ramcharger	11	12	360	A3
Ford Bronco II	18	22	171	M5
Ford Bronco	14	14	300	A3
Ford Bronco	16	21	300	M4
Ford Bronco	17	18	300	M4C
Ford Bronco	11	12	351	A3
GMC K-15 Jimmy	14	16	305	L4
GMC K-15 Jimmy	14	17	305	M4C
GMC K-15 Jimmy Diesel	17	21	379	L4
GMC K-15 Suburban	12	16	350	L4
GMC K-15 Suburban	11	14	350	M4C
GMC K-15 Suburban Diesel	16	21	379	L4
GMC T-15 Jimmy	20	23	151	L4
GMC T-15 Jimmy	21	25	151	M4
GMC T-15 Jimmy	17	23	173	L4
GMC T-15 Jimmy	16	23	173	M4
GMC T-15 Jimmy	15	23	173	M5
Isuzu Trooper	19	21	119	M4
Jeep Cherokee/Wagoneer Turbo Diesel	23	23	126	A3
Jeep Cherokee/Wagoneer Turbo Diesel	29	29	126	M5
Jeep Cherokee/Wagoneer	16	18	173	L3
Jeep Cherokee/Wagoneer	16	20	173	M5
Jeep CJ-7	16	18	258	A3
Jeep CJ-7	17	19	258	M4
Jeep CJ-7	17	21	258	M5
Jeep Grand Wagoneer	15	16	258	A3
Jeep Grand Wagoneer	11	13	360	A3
Mitsubishi Montero	17	17	156	A3
Mitsubishi Montero	18	20	156	M5
Subaru Brat	21	23	109	L3
Subaru Brat	24	28	109	M4
Subaru Hatchback	24	28	109	M4
Subaru Sedan	22	25	109	L3
Subaru Sedan Turbo	23	25	109	L3
Subaru Sedan Turbo	25	30	109	M5
Subaru Wagon	22	25	109	L3
Subaru Wagon	22	28	109	M5
Subaru Wagon Turbo	23	25	109	L3
Subaru XT Turbo	23	25	109	L3
Subaru XT Turbo	25	30	109	M5
Suzuki SJ-410	23	23	59	M4
Suzuki SJ-410V	23	23	59	M4
Toyota 4-Runner	22	25	144	M5
SPECIAL PURPOSE VEHICLES/CAB CHASSIS				
Chevrolet S-10	19	19	151	M4
Chevrolet S-10	14	15	173	L4
Chevrolet S-10	14	16	173	M4
Dodge D-250	10	12	360	A3
Ford Ranger	16	18	171	M5
GMC S-15	19	19	151	M4
GMC S-15	14	15	173	L4
GMC S-15	14	16	173	M4
Nissan	15	15	146	M5
Toyota	15	15	144	A4
Toyota	17	17	144	M4

†—Transmissions: A—Automatic: C—Creeper; L—Lockup; M—Manual.

*—Available in Puerto Rico only.

Dana wins Sears award

CHICAGO. — The Precision Controls Division of Dana Corp., received one of the 80 Partners in Progress Awards presented by Sears, Roebuck Merchandise Group. The Laurinburg (N. C.) plant supplies Sears with cruise controls.

BEST AVAILABLE COPY

Auto output approaches normal pace

Overtime overcomes strike's effects

By Louise Kertesz
Detroit Reporter

The General Motors strike resulted in the lowest weekly auto production since mid-July.

During the week ended Sept. 22, 109,464 cars were built, the lowest output since 95,018 cars were assembled during the holiday week ending July 7.

Last week's slated production of 157,507 cars was a 43.89-percent jump over the previous week's low, but still 3.08 percent behind the year-ago week when 162,520 vehicles were completed.

Lingering effects of the strike last week included a dip in production at Chevrolet, due to the Van Nuys (Calif.) plant returning to work later than the other striking facilities.

Scheduled daily or weekly overtime at 15 auto plants last week contributed to resumption of normal production pace.

This year, 5,882,302 cars have been built, up 19.60 percent from the 4,918,134 assembled last year at this time.

GM plants working two overtime shifts Saturday (Sept. 29) were Arlington, Tex.; Fairfax, Kans.; Flint (Buick B and G lines); Framingham, Mass.; Lansing (Oldsmobile Line 1), and Leeds, Mo.

Working one overtime shift Saturday were Lansing (Oldsmobile Line 2); Orion, Mich., and Van Nuys.

Saturday overtime was also scheduled at Ford's Kansas City and Wayne (Mich.) assembly plants.

Last week, Chrysler's Belvidere (Ill.) and St. Louis No. 2 plants each worked two nine-hour daily shifts. The Jefferson Ave. (Detroit) plant worked two 8½-hour daily shifts.

Two eight-hour overtime shifts were scheduled Saturday for Chrysler's Belvidere, Newark (Del.), and St. Louis No. 1 and 2 facilities.

Framing operations for the production of the new H-cars began last week at Chrysler's Sterling Heights (Mich.) plant.

AMC is halting Renault Alliance and Encore production at Kenosha for one week starting today (Oct. 1) because of high inventories.

The GM Van Nuys facility went down today (Oct. 1) for model changeover. Production will resume Oct. 8.

Chevy chooses computers over model deproliferation

Continued from Page 8

tomer satisfaction," Burger said.

"We lost a lot of penetration over the last few years. But quality is improving. It is not what anyone wants at this time or what our customers expect," but it will continue to improve, he said.

"Aggressiveness cannot start without product leadership," and the division "has the opportunity and the resources and now the people and ability to achieve" its goal of continued sales leadership and 20 percent of the market, he said.

• Chevrolet is testing a toll-free number for customer communications. It began what it calls a Commitment to Excellence program that is being explained in dealership meetings.

It includes an exhaustive pre-delivery check of the car, a test-drive and gasoline fill-up of the new car at delivery time by the salesman and customer and follow-up literature and services that keep the dealer involved with the customer for two years.

In addition, Chevrolet surveys every buyer 60 days after the purchase on the car's condition, service and the sales process.

The program is just part of the retail-level changes that will match GM's internal reorganization in scope, Burger said.

Another prototype shown to reporters was the Dealer Communication Services (DCS) computer, developed with Reynolds & Reynolds. It will connect into the present Vehicle Locator System that allows a dealer to order from the factory or find a vehicle in another dealer's inventory.

It also will be a sales tool, complete with video disk graphics, that will allow the customer to compare Chevrolet products to the competition, price and equip a car, figure out tradein and payments — even deliver a sales contract for signature.

• A Reynolds & Reynolds spokesman said the company expects 1,200 to 1,500 of the largest Chevrolet dealers initially will buy or lease their own units; the remainder of Chevy's 5,000 dealers will be able to get telephone access to a central computer that will provide the same services. No price has been determined for the units, Chevy and R&R representatives said.

Truck production hits 64,783; best week since June

U. S. truck production has rebounded to normal schedules following the strikes at General Motors plants.

This means weekly output reached sixty-thousand for the first time since June.

Last week, production was pegged aat 64,783, 23.41 percent better than the previous week's 52,494 and 20.24 percent higher than the year-ago week's 53,878.

So far this year, 2,333,552 trucks have been assembled, 36.83 percent more than the 1,705,497 built at this time last year.

GM scheduled two overtime shifts Saturday (Sept. 29) at its Janesville (Wis.) and Lordstown (O.) facilities and one shift at the Pontiac coach plant.

Also working Saturday were Ford Motor Co.'s Kansas City and Wayne (Mich.) facilities.

Chrysler Corp.'s Warren (Mich.) plant worked two nine-hour shifts last week.

Car production in Canada nears 800,000 mark

Canadian car production maintained steady gains last week and is approaching the 800,000 mark.

Slated production of 22,646 cars was up 23.86 percent over the previous week's 18,283 and 19.86 better than the year-ago week's 18,893.

So far this year, 796,869 cars have been assembled, 11.43 percent more than last year's 715,159.

Makers expected to complete 18,099 trucks last week, an increase of 1.50 percent over the previous week's 17,831 and 42.64 percent better than 12,689 a year ago.

Chrysler's Windsor (Ont.) facility targeted assembly of 2,332 Plymouth Voyagers, 2,359 Dodge Caravans and 949 Mini Ram Vans last week. So far this year, 169,820 T-115s have been built.

U. S. CAR PRODUCTION

	Week Ended Sept. 29, 1984	Week Ended Oct. 1, 1983	Week Ended Sept. 22, 1984	Sept. to Date	Jan. 1 to Oct. 1, 1983	Jan. 1 to Sept. 29, 1984
AMERICAN MOTORS	4,800	4,447	4,526	18,004	138,643	149,713
AMC Total	.....	.....	.....	.....	4,071	.....
Eagle	.....	.....	.....	.....	4,071	.....
Renault Total	4,800	4,447	4,526	18,004	134,572	149,713
Alliance	3,200	2,978	2,986	11,730	118,520	84,382
Encore	1,600	1,469	1,540	6,274	16,052	65,331
CHRYSLER CORP.	25,200	23,361	25,077	36,966	645,166	915,885
Plymouth Total	8,200	7,004	8,416	23,258	230,013	275,267
Horizon	3,300	3,097	3,344	9,797	86,629	119,248
Reliant	3,500	3,732	3,686	9,651	139,667	128,985
Caravelle	1,000	124	1,057	2,724	3,632	11,116
Gran Fury	400	51	329	1,086	85	15,918
Chrysler Total	7,800	6,735	7,579	29,121	156,111	301,943
LeBaron	2,000	2,201	1,958	7,225	64,996	87,826
Laser	1,300	922	1,260	4,671	6,407	52,991
New Yorker/E-Class	1,700	2,882	1,726	6,071	83,517	72,217
Fifth Avenue	2,800	730	2,635	11,154	1,191	88,909
Dodge Total	9,200	9,622	9,082	34,864	259,042	338,675
Omni	3,000	3,496	2,876	12,377	94,926	112,012
Aries	2,900	3,604	3,013	10,613	104,706	102,570
Daytona	1,100	833	1,048	3,853	4,731	39,683
Dodge 400	.....	.....	.....	.....	18,478	.....
Dodge 600	1,400	1,557	1,502	5,116	36,011	56,526
Diplomat	800	132	643	2,905	190	27,884
FORD MOTOR	36,747	37,201	32,696	135,285	1,119,543	1,310,365
Ford Division	23,526	26,901	21,693	90,212	719,098	849,391
Escort	7,405	8,368	7,141	27,785	202,899	260,029
Fairmont	.....	.....	.....	.....	23,728	.....
Mustang	2,822	2,890	2,933	9,752	83,422	102,175
LTD	4,802	3,930	5,677	21,071	127,714	167,376
Thunderbird	3,027	4,571	2,070	10,627	142,738	111,149
Crown Victoria	1,753	2,056	2,022	7,157	70,030	62,077
EXP	1,287	.....	1,091	4,556	1,184	29,877
Tempo	2,430	5,086	759	9,264	67,383	116,708
L-M Division	13,221	10,300	11,003	45,073	400,445	460,974
Mercury Total	9,616	10,300	8,101	34,628	318,838	336,498
Lynx	1,694	2,003	1,610	6,291	57,365	52,511
Capri	343	999	293	1,043	18,043	12,224
Zephyr	.....	.....	.....	.....	8,601	.....
Marquis	2,653	1,866	1,973	8,439	54,397	86,879
Cougar	2,487	2,863	1,746	13,601	91,543	84,466
Grand Marquis	1,869	1,614	2,191	7,735	70,350	69,914
LN7	.....	.....	.....	.....	290	.....
Topaz	570	955	288	2,073	18,189	30,504
Lincoln Total	3,605	.....	2,902	10,445	81,607	124,476
Continental	655	.....	533	1,907	8,793	28,044
Lincoln	2,553	.....	2,058	7,400	52,623	75,641
Mark VI/VII	397	.....	311	1,138	20,191	20,791
GENERAL MOTORS	86,960	94,081	43,944	274,929	2,912,106	3,348,016
Buick Division	21,166	19,912	8,489	63,660	659,518	734,566
Skylark	3,111	3,780	2,539	10,652	80,785	80,949
Skyhawk	1,980	1,282	1,751	7,200	53,440	106,556
Somerset Regal	1,750	.....	495	3,911	.....	5,662
Century	4,848	5,222	3,237	15,553	122,804	167,559
Regal	2,826	4,116	.....	7,375	183,543	141,524
LeSabre/Electra (rwd)	4,011	4,274	467	11,212	181,659	154,388
Riviera	1,040	1,238	.....	2,817	37,287	37,675
Electra (fwd)	1,600	.....	.....	4,940	.....	40,253
Cadillac Division	7,852	7,200	917	21,499	226,945	245,611
Cimarron	406	579	382	1,506	15,214	13,369
Seville	670	749	.....	1,819	25,915	28,293
Eldorado	1,490	1,435	.....	4,051	55,883	56,692
Cadillac	1,600	4,437	535	4,339	129,933	92,354
DeVille (fwd)	3,686	.....	.....	9,784	.....	54,903
Chevrolet Division	25,467	30,631	24,023	100,763	948,974	1,157,803
Chevette	2,870	4,706	2,730	11,389	142,677	139,689
Cavalier	9,059	7,876	9,092	34,933	223,443	317,914
Celebrity	5,284	3,781	4,757	18,530	100,727	217,981
Camaro	634	4,201	.....	5,830	143,194	183,097
Citation	889	1,945	2,829	8,490	75,069	85,671
Malibu/El Camino	532	711	483	1,799	10,571	18,729
Monte Carlo	2,076	3,110	.....	3,926	78,862	79,724
Chevrolet	3,643	3,611	4,132	14,491	64,148	90,181
Corvette	480	690	.....	1,375	19,283	24,817
Oldsmobile Division	21,070	24,732	2,955	52,116	768,328	806,874
Omega	.....	1,350	.....	.....	4,413	29,289
Firenza	1,505	897	1,302	5,425	35,292	53,943
Cutlass Supreme	4,450	7,749	.....	11,887	226,909	196,874
Cutlass Ciera	3,556	5,730	227	7,325	158,678	192,172
88/98 (rwd)	6,160	8,103	800	12,615	272,242	243,301
Olds 98 (fwd)	2,849	.....	.....	7,763	.....	51,892
Calais	1,750	.....	626	4,940	.....	6,458
Toronado	800	903	.....	2,161	31,076	32,945
Pontiac Division	11,405	11,606	7,560	36,891	308,341	403,162
Acadian†	.....	221	.....	170	15,801	11,435
2000 Sunbird	2,784	3,134	2,789	10,942	79,985	110,774
1000	782	980	898	3,065	34,197	30,901
Firebird	326	2,796	49	3,149	71,262	85,018
Phoenix	.....	505	.....	.....	20,079	14,116
Grand Prix/Bonneville	.....	1,833	.....	.....	75,264	29,733
Parisienne	3,123	618	2,771	8,207	5,710	26,986
Fiero	2,640	1,519	751	7,886	6,043	90,301
Grand Am	1,750	.....	302	3,472	.....	3,898
HONDA	3,000	1,085	2,798	10,629	33,618	100,868
VOLKSWAGEN	800	2,345	423	1,619	69,058	57,455
Total Cars, U. S.	157,507	162,520	109,464	477,432	4,918,134	5,882,302
Total Cars, Canada	22,646	18,898	18,283	72,607	715,159	786,869
N. American Cars	180,153	181,413	127,747	550,039	5,633,293	6,679,171
N. American Trucks	82,882	66,567	70,325	305,504	2,097,652	2,939,440
North American Cars and Trucks	263,035	247,980	198,072	855,543	7,730,945	9,618,611

†—All Acadians are built for sale in Canada. *—Estimated.

CANADIAN CAR PRODUCTION

	Week Ended Sept. 29, 1984	Week Ended Oct. 1, 1983	Week Ended Sept. 22, 1984	Sept. to Date	Jan. 1 to Oct. 1, 1983	Jan. 1 to Sept. 29, 1984
AMERICAN MOTORS	600	574	609	2,307	21,146	16,972
CHRYSLER CORP.	.....	.....	.....	.....	103,857	.....
FORD MOTOR	8,741	5,890	6,327	27,562	194,025	320,447
GENERAL MOTORS	13,080	12,204	11,122	41,884	388,671	451,664
VOLVO	225	225	225	854	7,460	7,786
Total Cars, Canada	22,646	18,893	18,283	72,607	715,159	796,869

TRUCK PRODUCTION IN U. S.†

	Week Ended Sept. 29, 1984	Week Ended Oct. 1, 1983	Week Ended Sept. 22, 1984	Sept. to Date	Jan. 1 to Oct. 1, 1983	Jan. 1 to Sept. 29, 1984
CHEVROLET	19,877	17,953	10,791	67,126	591,371	744,065
DODGE	4,000	2,498	4,194	17,575	102,480	154,087
FORD	25,483	21,564	25,940	98,183	670,977	884,178
GMC	7,060	6,114	2,903	22,733	191,884	241,767
INTERNATIONAL	1,693	1,177	1,672	6,108	37,489	57,069
VOLKSWAGEN	.....	.....	.....	.....	2,079	.....
JEEP	3,600	2,807	4,023	14,272	65,504	140,303
NISSAN	2,000	715	1,921	7,464	4,443	71,123
AM GENERAL	50*	50*	50*	190*	1,870*	1,960*
MISCELLANEOUS	1,000*	1,000*	1,000*	3,800*	37,400*	39,000*
Total Trucks, U. S.	64,783	53,878	52,494	237,451	1,705,497	2,333,552

CANADIAN TRUCK PRODUCTION

	Week Ended Sept. 29, 1984	Week Ended Oct. 1, 1983	Week Ended Sept. 22, 1984	Sept. to Date	Jan. 1 to Oct. 1, 1983	Jan. 1 to Sept. 29, 1984
CHRYSLER CORP.	8,292	2,735	8,512	31,648	94,568	268,903
FORD MOTOR	3,344	3,428	3,350	12,371	102,209	114,231
GENERAL MOTORS	6,248	6,397	5,746	23,205	191,240	216,592
INTERNATIONAL	215	129	223	829	4,138	6,162
Total Trucks, Canada	18,099	12,689	17,831	68,053	392,155	605,888
N. American Trucks	82,882	66,567	70,325	305,504	2,097,652	2,939,440

†—Now includes window van production. *—Estimated.
Jeep includes commercial only. AM General includes government-destined vehicles.

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Automotive News

October 8, 1984

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But dealers are less pleased with supply of cars

Optimism in good supply for 1985 season

By Richard Johnson
Detroit Reporter

While new model introductions this fall aren't raising dealership roofs with excitement, an AUTOMOTIVE NEWS survey of retailers around the country turned up plenty of optimism about the 1985 model year.

U.S. manufacturers have little in the way of new models to show customers—at least for the traditional new-car intro period. Buick, Pontiac and Oldsmobile have unveiled their GM20 cars, and AMC has introduced the U.S.-built Renault Alliance convertible.

But Chrysler's new intermediates, the Dodge Lancer and Chrysler LeBaron GTS, won't arrive until January, the Merkur XR4Ti being imported from Germany by Lincoln-Mercury isn't coming until early 1985, and the new Volkswagen Golf isn't due until later this fall.

As a result, the model year launch has lacked some of the drama and luster of years past. Furthermore, several retailers last week reported tight supplies of new '85s, especially the new vehicles figured to attract most of the early attention and generate showroom traffic.

But despite the low-key 1985 sendoff, dealers see no end to the sales boom. There is overwhelming confidence in the new models and the new model year.

"The intros have lost some of their magic," said Jim Barry, general manager at Broadway Chevrolet, Louisville. "It's not like 20 years ago when they covered up the new cars."

Supply problems are also stifling some of the new-car announcement enthusiasm, according to Gary McCaddon, of McCaddon Olds-Cadillac, Boulder, Colo., who decried a shortage of the new Olds Calais.

"Some dealers don't even have them out here in the West," he said. "It is a typical GM announcement—all screwed up."

But McCaddon said customers who have seen the one Calais sitting on his lot love it, and he predicted that the car will be a sales success.

Elmer Maxwell, general manager at Bill Davidson Buick in

Continued on Page 71, Col. 1

Britain's 'Spridget'

Reliant SS-1 debuts

The Reliant SS-1 sports car, which will be displayed at Britain's International Auto Show this month, is sort of a cross between the MG Midget and the Triumph Spitfire. It was designed by Michelotti of Italy and uses Ford 1.3-liter and 1.6-liter engines. The SS-1 is scheduled to reach the U. S. in 1986.

breaking news

Ford's Benton to join British Car Auctions

LONDON. — William P. Benton, 60, Ford Motor Co. marketing vice-president, will retire Nov. 1 to become deputy chairman of British Car Auctions Group and chairman of the firm's U. S. subsidiary, Anglo-American Auto Auctions. British Car Auctions operates 15 auctions in the UK and 12 in the U. S. through Anglo-American. It also holds voting control of Group Lotus Car Co's., Inc. Ford named B. J. Coughlan executive director of the Marketing Staff to replace Benton. Coughlan has been L-M general sales manager.

Chevy Astro introduction delayed

DETROIT.—Chevrolet is running into supply problems on its new compact Astro van which will push back the introduction beyond Nov. 15. Only about 100 units have been built so far. Prices were slated to be released Oct. 12, but there may be a delay because of the production holdup.

Espace only first of new U. S. line for Renault

PARIS.—Renault Group President Bernard Hanon confirmed persistent rumors that the new Alpine sports car, due out within months, will be sold in the U. S. The Espace van, slated for the U. S. in 1986, will be just the first of a series of small-volume exports for the U. S., he said. A decision on importation of the R-25 sedan will be made at the end of the month, he said.

See BREAKING NEWS, Page 8, Col. 1

Yugo America selling stock

By John A. Russell
New York Staff Writer

NEW YORK. — Two million shares of Yugo America, Inc., worth $6 million, are being sold through private placement as the company begins the first phase of an overall financing plan which will eventually see it go public.

According to Malcolm Bricklin, chairman of the board, the private stock placement began last week and he hopes to have this phase completed by the end of this month.

Each share sells for $3 and the two million shares represent 20 percent of Yugo America. The name of the company has been changed from Yugo of America, Bricklin said.

The shares are being sold in $500,000 blocks and Bricklin anticipates eight to 12 investors.

Each person will be given a

Continued on Page 71, Col. 1

Domestic cars post increase of 22 pct. for '84 model year

By Jenny L. King
Staff Writer

Again the record books were opened in 1984, this time by some of the domestic auto makers as they tallied their model-year sales and entered some impressive gains in the sales numbers columns.

The grand total for the industry, Oct. 1, 1983, through Sept. 30, 1984, was well above the 10-million mark. The six major U. S. makers combined for a 22.23-percent increase in sales; imports were up 6.57 percent.

Import penetration plunged more than 2.5 percentage points year to year. Imports captured 23.97 percent of the 1984 model-year total compared with 26.55 percent of the 1983 model-year total.

The 1984 grand total soared to 10,409,785, up 18.08 percent from 8,816,028 in 1983. Domestic sales climbed 22.23 percent, to 7,914,732 from 6,475,150. Imports signed in at 2,494,053 in 1984, up 6.57 percent from 2,340,878 the preceding year.

All the domestic makers came in above '83 sales levels except Volkswagen, which missed by only 0.09 percent. Ford Motor Co. enjoyed the largest Big Three gain, up 28.72 percent. General Motors was up 20.22 percent, Chrysler Corp. was up 15.55 percent, American Motors was up 9.98 percent and Honda sales exploded 261.69 percent.

• Humility was nowhere to be found among the U. S. auto makers. Oldsmobile and Buick engaged in a shoving match to get to the microphone to announce their model-year sales records. Oldsmobile dealers broke the one-million barrier and erased their 1977 record. The Olds total was 1,098,685 for 1984; in '77 it was 1,007,201.

Buick wasn't too far behind, with its record sales of 940,611. It was up 16.06 percent from 810,435 a year ago, the former record for a model year.

Pontiac claimed its 37.76-percent increase was "largest . . . of any domestic car division, and the best model year in sales for Pontiac since 1979."

AUTOMOTIVE NEWS' charts put AMC's Renault a short distance ahead of Pontiac, with the Renault Alliance/Encore increase at 38.24 percent in 1984.

Chevrolet was up 21.34 per-

Continued on Page 70, Col. 3

Revolution delayed; Van Doorne blamed

CVT encounters host of problems

By Richard Feast and
Wim Oude Weernink

LONDON. — Production of the stepless CVT gearbox which was to revolutionize automatic transmissions has been delayed by a year. There are now serious doubts about whether the early hopes for the unit will ever be realized.

Ford of Europe and Fiat Auto, which planned to offer the option on their Fiesta and Uno models last June, will now be unable to do so until late next summer.

General Motors' Hydra-matic Division was to have launched its version in the middle of next year, but that, too, has been delayed by a year or more.

The problems stem from major difficulties at Van Doorne Transmissie, of Tilburg, Holland, which has been developing the current CVT principle for more than 12 years.

An early casualty at VDT was Dick Hamstra Pik, the managing director since the project began. He was forced to retire last March amid accusations of mismanagement. He was replaced by the former commercial director, Joep Van Ham.

The charge leveled at VDT is that while research and development on the CVT took place over more than a decade, when it was ready for mass production — this year — there were no facilities available to do so.

And yet VDT was sitting on component orders from Ford and Fiat worth around $30 million. VDT could not even start small series production, and clients were asked to wait.

A report by Bureau Berenschot, an independent management advisory team, was begun under Hamstra Pik. It continued under Van Ham. Its findings were discussed in mid-September by VDT shareholders, under the chairmanship of Andre Deleye, chairman of Volvo Car BV.

• Volvo Car is the major shareholder in VDT with 39.54 percent. Fiat Auto and Borg-Warner have 24 percent each, and

Continued on Page 30, Col. 2

NEWSPAPER

Karen's car boom
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Incentives, rebates and low-interest programs launched

By Joseph Bohn
Marketing Editor

Chrysler Corp. will take 310 sales managers and their companions on a five-day/four-night trip to Super Bowl XIX as part of its continuing effort to hype sales. Cash awards of up to $1,500 are also being given.

Chrysler also is offering consumer rebates and dealer incentives on domestic trucks and an interest subsidy on imported trucks.

Elsewhere, Ford Division is paying cash incentives to sales managers on 1984 and 1985 Tempo and Escort models, and American Motors has adopted an interest subsidy program.

Dodge sales managers have been divided into 150 groups nationally under its "San Francisco Goal Rush" incentive with one winner slated for each group. Chrysler - Plymouth managers are divided into 160 groups under a corresponding "March to Goal" program.

Both trip programs run from Sept. 21 to Nov. 30. The Super Bowl is scheduled for Jan. 20 in Palo Alto, Calif.

There is a separate Sept. 21 to Dec. 10 cash award program that gives winning managers a chance to collect an extra $1,500, $1,000 or $500 in cash, depending on which of three flights they are assigned to.

Flights are based on the size of dealership sales objectives.

Sales objectives for the trips are based on all new and unused '84/'85 domestic cars and trucks, including dealer demos, sold or leased and delivered during the program period.

Managers earn double credit for delivering the new '85 Aries and Reliant K-cars. Chrysler tries to give them an extra boost.

All dealerships must sell a minimum of 25 units to qualify for trips. High-over-objective in each dealership group wins the trip.

Cash awards require a minimum sale of 15 units. They are based upon sales of '85 cars and trucks only. Managers must hit at least 100 percent of a separate cash award objective to win the money. Only trip winners qualify for cash.

No cash or other award will be made in lieu of any trip award.

• Chrysler's "Payload Payoff" on two-wheel-drive and four-wheel-drive D/W 250 and 350 pickups offers $300 consumer rebates on '84 model pickups sold and delivered from Oct. 1 to Dec. 31.

The rebates are fully funded by Chrysler and are paid directly to customers or may be assigned to dealers by the customers.

For '85 model D/W 250 and 350 models, Chrysler is paying dealers $250 per retail unit, after a one-unit no-pay qualifier.

On imported trucks, Chrysler has an Oct. 1-Dec. 31 program that offers 8.7 percent APR financing on '84 Ram 50 and Power Ram 50 trucks sold and delivered during the peri-

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Chrysler expands warranty on two top-line models

DETROIT. — Chrysler Corp. has expanded and extended the warranty coverage on the rear-wheel-drive Chrysler Fifth Avenue and front-wheel-drive Chrysler New Yorker for 1985.

In addition to the 5-year/50,000-mile powertrain warranty, coverage on the models has been broadened to include the following major components: Air conditioning; front suspension; cooling system; brakes, fuel tank, pump and line; steering, electrical, and the electronic instrument cluster on the New Yorker.

For the Fifth Avenue, coverage on the additional components has been increased from 12 months/12,000 miles to 5 years/50,000 miles, whichever comes first, while the coverage for the New Yorker is for 3 years/36,000 miles. Under the new warranty, each repair visit carries a $100 deductible after 12 months/12,000 miles.

As with its past powertrain warranty, Chrysler told dealers that this additional coverage applies to the first retail purchaser, but the unexpired powertrain and major components coverage may be transferred to a second purchaser for a $25 fee.

Although warranty coverage on its other domestic cars is essentially the same as for 1984, Chrysler said coverage of policy adjustments on all domestic cars and trucks has been extended from 90 days to 12 months/12,000 miles for 1985.

Domestic trucks also have a 5/50 powertrain warranty and 5/50 outer panel rust-through protection for '85 (Automotive News, Oct. 1).

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Front-drive Cadillac limo bows

Armbruster/Stageway, Inc., Fort Smith, Ark., has introduced a six-door limousine built on the 1985 Cadillac C-body chassis. The limo features three bench seats, dual heat and air conditioning systems, padded vinyl roof, matching interior appointments and numerous other standard features.

Turbo police package is Chrysler project

By Dan McCosh
Detroit Reporter

Chrysler insiders say the corporation is working on a special turbocharged police-special version of the 1986 E-body to replace the V-8 Police Package that will expire with the pending demise of Chrysler's rear-drive M-body.

The new engine will mark the end of a long series of V-8 Dodges and Plymouths long favored by lawmen. Chrysler sold 17,669 squad cars in the 1984 model year, the bulk of them V-8 powered, rear-drive cars.

The current Police Package features a 175-HP, 5.2-liter V-8 with a 4-barrel carburetor, heavy-duty suspension and two outside rear-view mirrors.

It is tentatively slated to be replaced late in 1986 by a special 160-HP turbocharged version of the 2.2-liter 4-cylinder engine in a specially equipped front-drive E-car.

The new engine will burn regular unleaded gas, a feature demanded by most police departments, thus will be slightly less powerful than some of Chrysler's production turbos, according to Chrysler sources.

In the lighter car, acceleration is anticipated to be superior to the current V-8 powered 3,553-pound Plymouth Gran Fury.

VW cuts some prices; other imports raised

Volkswagen raised some prices and reduced others as it placed the '85 stickers on most of its imported lines.

Still to be priced are the new Golf, which is made in the U. S., and the new Jetta, which is imported from Germany. They are due in November.

The Scirocco coupe and the Quantum wagon are down. The VW Cabriolet, the Quantum sedans and the Vanagon are up.

Volkswagen of America said the four lines are down an average $24.24, or 0.2 percent, on base vehicles. There's an increase of $14.61, or 0.1 percent on vehicles with average optional equipment.

The whole range of options is up an average of $39.02, or 3.4 percent. In addition, transportation charges have been raised $20.

The Scirocco carries an '85 sticker of $9,980, down $890 from last year. Radio is no longer standard equipment.

Also reduced was the Quantum wagon. It's $11,570, down $2,210 from last year's $13,780. However, a considerable amount of standard equipment has been removed for '85.

The deletions include the five-cylinder engine (a four-cylinder now is standard), radio, power windows, power door locks, power mirrors, alloy wheels, luggage rack and trunk luggage cover.

Quantum sedans have been raised $315. The gasoline model is $13,295 and the turbodiesel is $13,845.

There was a hike of $615 on the VW Cabriolet (formally Rabbit convertible). The '85 price is $12,595.

The seven-seat Vanagon is $12,290, an increase of $380.

Chrysler hike is $125 after option shifts

By John K. Teahen Jr.
Managing Editor

Chrysler Corp., like Ford Motor Co., had second thoughts about its preliminary prices for '84 cars and, like Ford, it managed to shave the average increase considerably.

Chrysler announced last week that its new cars will be up an average of $125, or 1.2 percent, over comparably equipped '84 models. Its preliminary boost was $181, or 1.7 percent.

Ford dipped from a preliminary hike of $225 to a firm figure of $153. General Motors played the game only once and posted an average increase of $292.

There were no boosts in destination charges for the Big Three, although Chrysler had planned a $12 hike when it announced its preliminary schedule. Dealer discounts are unchanged at GM and Chrysler; Ford cut dealer margin one percentage point on most small cars (Automotive News, Sept. 10).

The price increases are for comparably equipped models, and that is a mighty important term. When equipment is added for the new model year, the manufacturer adds the price of that equipment to the year-ago price of the car to produce a comparably equipped model.

It brings some strange results. For example, the '85 Dodge Shelby Charger is stickered at $8,995, up $462 from last year's $8,533. But Chrysler said the price is *down* $548 on a comparably equipped basis.

That indicates that $1,010 worth of equipment has been added to the Shelby Charger for '85. It includes a turbocharged engine and AM/FM/stereo.

Other examples of '85 prices are: The base Plymouth Horizon four-door is $5,999, up $177. Tinted glass now is standard. Chrysler said it is up $76, comparably equipped.

The Plymouth Reliant LE wagon is $8,378, an increase of $191. Chrysler said it is down $131 on a comparably equipped basis.

The Chrysler Laser XE coupe is $10,776, a boost of $240. Chrysler said it is up $146 comparably equipped.

The Dodge 600-ES Turbo convertible is $13,995, up $1,100. AM/FM/stereo now is standard. Chrysler said the price has risen $961, comparably equipped.

The Dodge 600 coupe now is $9,060, an increase of $692. Automatic transmission has been made standard. Chrysler said the price is up $172 on a comparably equipped basis.

Chrysler said there were no increases in option prices except for additions to accessory packages and trim upgrades.

Auto makers find it hard to plot course

Third-World market growing, but unsteadily

By Richard Johnson
Detroit Reporter

While new-car demand in developing nations is expected to increase significantly by the year 2000, U.S. Government analysts say political and economic uncertainties in Third World countries make it difficult for manufacturers to plan for growth in those markets.

Some estimates place completely new annual demand in new markets as high as 20 million units by the turn of the century. Most industry observers agree that future growth in Europe and North America will be restrained, and they foresee a sales shift to the developing world over the next 20 years.

"There is no question that that is where the growth in the world industry is," said a spokesman for General Motors' Overseas Operations.

But the size of the shift is uncertain and it is not clear who will benefit. A report issued by the Canadian Government's Department of Regional Industrial Expansion contends that medium-sized manufacturers throughout the world are in a position to compete effectively

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